

ADDENDUM
October 25, 2022

ADDENDUM NO. 5 TO ALL OFFERORS:

Reference – Request for Proposals: UCPUMW 23-1457
Date Issued: September 28, 2022
For Delivery to: University of Mary Washington, Commonwealth of Virginia
Proposal Due Date: **November 22, 2022**

This addendum consists of three (3) pages.

With reference to RFP #UCPUMW 23-1457, the following changes are made to the referenced RFP sections:

- 1`. The proposal due date is hereby extended to **4:30 p.m., November 22, 2022.**
2. The following question and UMW response is provided as follows:

Question: Please provide 3 full years (2019-2022) of program sales data, broken down by location and tender (cash, credit, Dining Dollars, etc.).

UMW Response: The requested information is provided in the tables contained in Attachment 1 to this Addendum.

ATTACHMENT 1
PROGRAM SALES DATA BY LOCATION AND TENDER

FY18-19								
Location	Equiv	Cash	Check	Credit Card	EagleOne	Fac/Staff	Flex	TOTAL
Anderson Center	\$ -	\$ 12,336.38	\$ -	\$ 7,988.50	\$ 454.52	\$ 25.50	\$ 1,037.36	\$ 21,842.26
Eagle Express	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,527.66	\$ 3,527.66
HCC Café	\$ 167,136.15	\$ 16,193.71		\$ 43,223.38	\$ 31,151.32	\$ 2,116.12	\$ 303,664.39	\$ 563,485.07
Eagles Nest	\$ 147,961.12	\$ 9,175.05	\$ -	\$ 27,077.79	\$ 18,034.48	\$ 2,538.93	\$ 234,557.13	\$ 439,344.50
Hissho Sushi	\$ 31,389.05	\$ 1,441.47	\$ -	\$ 3,141.04	\$ 1,688.17	\$ 530.41	\$ 25,358.97	\$ 63,549.11
Jamba Juice - Univeristy Center	\$ 103,021.16	\$ 4,540.50	\$ 10.02	\$ 11,839.38	\$ 6,008.51	\$ 246.18	\$ 71,850.28	\$ 197,516.03
Qdoba - University Center	\$ 256,406.50	\$ 10,029.46	\$ 19.38	\$ 38,837.60	\$ 24,030.85	\$ 1,398.63	\$ 277,685.15	\$ 608,407.57
University Center	\$ -	\$ 19,308.55	\$ 12.00	\$ 20,033.17	\$ 3,311.75	\$ 16,785.91	\$ 8,379.94	\$ 67,831.32
Vocelli	\$298,449.58	\$ 13,426.43	\$ -	\$ 37,952.87	\$ 27,038.76	\$ 1,634.58	\$ 331,045.30	\$ 709,547.52
Total	\$ 1,004,363.56	\$ 86,451.55	\$ 41.40	\$ 190,093.73	\$ 111,718.36	\$ 25,276.26	\$ 1,257,106.18	\$ 2,675,051.04
FY19-20								
Location	Equiv	Cash	Check	Credit Card	EagleOne	Fac/Staff	Flex	TOTAL
Anderson Center	\$ -	\$10,926.45	\$ -	\$6,877.11	\$160.93	\$ -	\$798.07	\$ 18,762.56
Eagle Express	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$2,122.00	\$ 2,122.00
Eagles Nest	\$ 221,162.37	\$8,397.08	\$ -	\$24,640.45	\$12,216.93	\$2,354.43	\$253,203.28	\$ 521,974.54
Katora Coffee	\$ 183,021.72	\$9,094.86	\$ -	\$25,173.92	\$7,766.68	\$1,102.97	\$137,296.38	\$ 363,456.53
Panera	\$ 64,013.85	\$16.20	\$ -	\$27.60	\$3,276.17	\$394.27	\$175,275.53	\$ 243,003.62
University Center	\$ -	\$13,888.29	\$ 6.00	\$14,948.06	\$2,042.19	\$11,723.52	\$4,684.79	\$ 47,292.85
Vocelli	\$ 318,249.40	\$7,718.92	\$ -	\$26,700.75	\$11,362.23	\$1,278.13	\$311,065.08	\$ 676,374.51
Total	\$ 786,447.34	\$ 50,041.80	\$ 6.00	\$ 98,367.89	\$ 36,825.13	\$ 16,853.32	\$ 884,445.13	\$ 1,872,986.61
FY20-21								
Location	Equiv	Cash	Check	Credit Card	EagleOne	Fac/Staff	Flex	TOTAL
Anderson Center	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Eagle Express	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$2,172.05	\$ 2,172.05
Eagles Nest	\$ 139,801.78	\$ 21.32	\$ -	\$ 8,479.09	\$5,507.81	\$ 942.33	\$153,210.38	\$ 307,962.71
Hissho Sushi	\$ -	\$ -	\$ -	\$ -	\$747.83	\$ -	\$16,741.60	\$ 17,489.43
Katora Coffee	\$126,381.81	\$ 41.17	\$ -	\$ 6,082.76	\$2,906.56	\$296.34	\$41,618.03	\$ 177,326.67
Panera	\$122,019.22	\$ -	\$ -	\$ -	\$8,699.41	\$638.78	\$264,586.45	\$ 395,943.86
University Center	\$ -	\$ 76.00	\$ 37.73	\$ 640.92	\$1,338.23	\$333.93	\$1,791.15	\$ 4,217.96
Vocelli	\$179,503.53	\$ -	\$ -	\$ 7,396.22	\$7,129.49	\$301.83	\$202,414.94	\$ 396,746.01
Total	\$ 567,706.34	\$ 138.49	\$ 37.73	\$ 22,598.99	\$ 26,329.33	\$ 2,513.21	\$ 682,534.60	\$ 1,301,858.69
FY21-22								
Location	Equiv	Cash	Check	Credit Card	EagleOne	Fac/Staff	Flex	TOTAL
Anderson Center	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Eagle Express	\$ -	\$ -	\$ -		\$ -	\$ -	\$3,103.08	\$ 3,103.08
Eagles Nest	\$170,493.23	\$ 4.17	\$ -	\$49,508.65	\$9,811.08	\$1,798.23	\$164,154.28	\$ 395,769.64
Hissho Sushi	\$86,238.72	\$ -	\$ -	\$7,503.97	\$5,188.24	\$1,736.24	\$87,909.08	\$ 188,576.25
Katora Coffee	\$120,704.02	\$ 49.85	\$ -	\$26,327.86	\$6,800.35	\$695.37	\$72,899.20	\$ 227,476.65
Mein Bowl	\$ -	\$ -	\$ -	\$ -	\$251.21	\$ -	\$2,685.90	\$ 2,937.11
Panera	\$164,489.44	\$ -	\$ -	\$ -	\$17,433.92	\$1,409.44	\$330,795.46	\$ 514,128.26
University Center	\$ -	\$ 79.41	\$ 33.28	\$6,744.98	\$5,079.66	\$10,676.10	\$4,295.53	\$ 26,908.96
Vocelli	\$229,073.52	\$ 14.65	\$ -	\$39,093.30	\$12,943.84	\$1,118.69	\$227,181.79	\$ 509,425.79
Total	\$ 770,998.93	\$ 148.08	\$ 33.28	\$ 129,178.76	\$ 57,508.30	\$ 17,434.07	\$ 893,024.32	\$ 1,868,325.74

END OF ADDENDUM NO. 5

Kenneth R. Manahan
Contract Officer
Procurement Services
University of Mary Washington
Phone: (540)654-1382

RFP UCPUMW 23-1457 Addendum No. 5 (and all addenda) are required to be acknowledged and included in the RFP submittal package.

NAME OF OFFERING FIRM: _____

NAME OF OFFEROR REPRESENTATIVE: _____

OFFEROR SIGNATURE: _____

DATE: _____