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Johnson Health Tech North America, Inc D/B/A Matrix Fitness
Vendor Name

Marc Loomer
Submitted By

Marc Loomer
Signature

3-24-2026
Date

FOR USE BY Region 14 ESC ONLY:

Emily Jeffrey, Chief Financial Officer

Signed by:
Emily Jeffrey
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Signature

4/16/2026
Date

For material changes, the awarded contract holder and/or subsequent assignee agrees to and understands the following principles:

1. **Contract holder reference.** If the contract holder has undergone a merger, acquisition, or partial assignment, where they still maintain the contract, then all transactions made under the existing contract number (including purchase orders) must reference the name of the awarded contract holder. The exception to this requirement is if the contract holder no longer holds the contract or if the company has been acquired by another company and undergone a name change. Notice of the authorized name change, to the existing contract, must be provided and approved by Region 14.

In instances where the contract holder has acquired a separate and distinct company, and it is necessary to designate those certain purchases facilitated by the non-contract holder, then this designation may be made if, and only if, the contract holder is also referenced on the transaction.

2. **Maintenance of Records.** Both the awarded contract holder and subsequent assignee agree to remain responsible for maintaining all auditable records, including documents kept in the ordinary course of business and sales invoices, related to OMNIA Partners,

Public Sector, NCPA, and/or contract number pursuant to the statutory requirements identified in the vendor contract.

3. **Payments.** Both the awarded contract holder and subsequent assignee agree that all payments made by participating entities must be made directly to the contract holder, unless otherwise approved by Region 14. Accordingly, both parties acknowledge that in instances where it is necessary to designate the purchases facilitated by assignee, that the contract holder must also be referenced on the purchase order.
4. **Handling of Proprietary and/or Confidential Information.** In accord with the terms of the contract, both awarded vendor and assignee agree that at all times it will hold in strict confidence and not disclose to any third party confidential and/or proprietary information of Region 14, except as approved in writing by Region 14, and will use the confidential information for no purpose other than providing services under the contract. Both awarded vendor and assignee shall only permit access to confidential information to those of its employees or authorized representatives having a need to know and who have signed confidentiality agreements or are otherwise bound by confidentiality obligations at least as restrictive as those contained herein.

This document is to be construed in strict accordance with the terms and conditions outlined in the Region 14/vendor Master Agreement referenced herein. Both awarded vendor and assignee agree to uphold the vendor obligations set forth in the vendor agreement. This agreement will become effective when signed by all parties.

MATRIX

March 17, 2026

Region XIV Education Service Center
1850 Highway 351
Abilene, TX 79601

ATTN: Emily Jeffrey, Chief Financial Officer

The recent modifications to our product offerings are primarily due to the rebranding of many strength and accessory products from Xult to Matrix, reflecting our commitment to enhancing our product line and aligning it with our overall branding strategy. Additionally, numerous part and model numbers have been updated for internal consistency at the manufacturing level, streamlining production processes and improving inventory management. Furthermore, new products have been introduced designed to meet evolving customer needs and enhance our existing product lines. Importantly, there was a price increase in the MSRP/list price for all products in Q4 2025, driven by significantly increased U.S. tariffs, particularly on goods imported from China, Taiwan, and Vietnam, where the majority of our products are manufactured, as well as rising raw material costs. However, the same discount structure from the original award is being applied, offering 45% off the list price of Cardiovascular Equipment & Accessories and 20% off the list price of Strength Training Equipment & Accessories.

We appreciate your understanding and loyalty. Should you have any questions or concerns, please do not hesitate to reach out to us.

We remain committed to our partnership and will continue to strive to exceed your expectations.

Kind Regards,

Kent Stevens

Kent Stevens
Executive Vice President of Sales

