

**RFP ADDENDUM**

May 28, 2015

ADDENDUM NO. 1 TO ALL OFFERORS:

Reference – Request for Proposals: RFP #15-400; Amazon Web Services Provider  
Commodity Code(s) to Furnish Goods/Svcs: 92003, 20854  
Dated: May 20, 2015  
For Delivery to: University of Mary Washington,  
Commonwealth of Virginia  
Proposal Due Date: **June 4, 2015; 1:00PM EST**

This addendum consists of two (2) pages.

**ADDENDUM #1**

**Questions from Offerors:**

1. What is the configuration of your current AWS domain?  
**Just to restate, we are seeking full unrestricted access to AWS resources and not a particularly configured solution so our current configuration should not have an impact on the submitted proposal. With that said, for reference we have 3 EC2 servers (2 t2.small and 1 m3.large), 1 RDS instance (db.m3.xlarge), several S3 buckets utilizing Cloudfront, and 2 hosted domains in Route 53.**
2. What is your current fiscal arrangement with the current contract?  
**We do not have a current contract we are using so there is no particular fiscal arrangement. Right now we are getting billed monthly for usage directly from Amazon.**
3. Our company is registered as an AWS APN Consulting Partner and we are a GSA Contractor. We do not yet qualify for the AWS Reseller Program. Would you consider our company to submit a proposal for this new RFP with our GSA and AWS Consulting Partner credentials?  
**In the Purpose we stated that we are looking for a qualified AWS government-authorized reseller, and in the Specific Proposal Submission section we asked for the AWS Letter of Supply giving authorization to resell to government agencies. Although this does not eliminate you from competition, there is a chance that your company will be scored lower for the Vendor Qualifications and Experience evaluation criteria as you are not fully authorized by AWS to resell to government entities.**
4. The blogs are hosted on how many servers right now?  
**Please see answer to Question 1.**
5. Do you have any projections for usage over the next year?  
**We expect growth of potentially twice the resources, but that estimate is very project-dependent and could be larger or smaller than stated.**

**Change to Evaluation Criteria:**

Criteria	Point Value
Quality of Proposal	35
Cost (total cost including any administrative fees, support fees, etc.)	30
Vendor Qualifications and Experience	25
Small Business Subcontracting Plan <sup>1</sup>	10
<b>Total</b>	<b>100</b>

<sup>1</sup> To qualify for full points for the Small Business Subcontracting Plan criteria, the offeror must be a current certified small business with the Virginia Department of Small Business and Supplier Diversity (<http://www.dmbv.virginia.gov/>). Not being a registered small business will not eliminate any offeror from competition.

**Updated Estimated Timeline** – due to committee member planned time off the timeline for the project has changed:

**TIME LINES AND KEY DATES:**

- A. Questions from Offerors accepted only through May 27, 2015 @ 5:00PM EST.
- B. Proposals are Due: June 4, 2015 @ 1:00PM EST.
- C. Initial Evaluations Complete: June 17, 2015
- D. Tentative Proposal Clarifications and/or presentations (save the date): June 18-24, 2015
- E. Tentative Negotiations to be complete: July 8, 2015
- F. Tentative Award: July 10, 2015
- G. Tentative Commencement of Contract (signed): July 17, 2015

**END OF ADDENDUM #1**

Michelle Miller, VCO  
IT Buyer Specialist, Procurement Services  
Phone: 540/654-2260

\*Acknowledged receipt of RFP 15-400 Addendum #1 (and all addenda) should be acknowledged and included in the RFP submittal package:

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SIGNATURE

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DATE