

Attachment I - Pricing

Pricing for selection of pianos is as follows:

Summary of Options:

Quantity	Model	Description	EPIC Price ea.	Extended EPIC Price
2	SK-6	Shigeru 7' Semi-Concert Grand	\$ 55,500.00	\$ 111,000.00
1	GX-6	Kawai 7' Semi-Concert Grand	\$ 36,840.00	\$ 36,840.00
2	GX-3	Kawai 6'2" Professional Grand	\$ 28,945.00	\$ 57,890.00
2	GL50	Kawai 6'2" Classic Grand	\$ 21,800.00	\$ 43,600.00
2	GL40	Kawai 5'11" Classic Grand	\$ 19,045.00	\$ 38,090.00
3	GL30	Kawai 5'5" Baby Grand	\$ 16,160.00	\$ 48,480.00
7	K-400	Kawai 48" Professional Upright	\$ 6,760.00	\$ 47,320.00
4	ST1	Kawai 46" Institutional Upright	\$ 4,780.00	\$ 19,120.00

Other models available:

2	K-300	Kawai 48" Professional Upright	\$ 6,385.00	\$ 12,770.00
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Digital Piano Lab

1	CA78	Kawai Concert Artist Digital Piano	\$ 3,085.00	\$ 3,085.00
16	CN27	Kawai Institutional Digital Piano	\$ 1,565.00	\$ 25,040.00
1	KLCS	Kawai Lab Communication System	\$ 5,260.00	\$ 5,260.00

Total: \$ 461,155.00

Notes: Quantities, models, and finishes may change due to availability and/or specification changes. Final selections for the University piano fleet or Digital Piano Lab shall be made between Kawai and the University.