

**RFP 22-1291 - Scoring of Proposals**

Allied Universal Technology Services			
	Chris	David	Lindsay
Suitability (40 pp)	35	35	38
Pricing (25 pp)	5	10	10
Capability (15 pp)	15	10	10
Plan & Methodology (15 pp)	11	10	10
SWaM (5 pp)	2.5	2.5	2.5
	68.5	67.5	70.5
Average Score	<b>68.83333333</b>		

Convergent			
	Chris	David	Lindsay
Suitability (40 pp)	35	35	33
Pricing (25 pp)	23	22	21
Capability (15 pp)	13	13	12
Plan & Methodology (15 pp)	13	11	13
SWaM (5 pp)	2.5	2.5	2.5
	86.5	83.5	81.5
Average Score	<b>83.83333333</b>		

Integrated Security Technologies (IST)			
	Chris	David	Lindsay
Suitability (40 pp)	38	35	33
Pricing (25 pp)	24	23.5	24
Capability (15 pp)	14	15	15
Plan & Methodology (15 pp)	14	12	13
SWaM (5 pp)	5	5	5
	95	90.5	90
Average Score	<b>91.83333333</b>		

Richmond Security			
	Chris	David	Lindsay
Suitability (40 pp)	20	10	18
Pricing (25 pp)	18	10	10
Capability (15 pp)	10	3	8
Plan & Methodology (15 pp)	13	3	12
SWaM (5 pp)	5	5	5
	66	31	53
Average Score	<b>50</b>		

Architectural Products of Virginia (APV)			
	Chris	David	Lindsay
Suitability (40 pp)	38	37	36
Pricing (25 pp)	25	25	22
Capability (15 pp)	14	12	13
Plan & Methodology (15 pp)	15	15	15
SWaM (5 pp)	5	5	5
	97	94	91
Average Score	<b>94</b>		

Corbett Technologies Solutions Inc. (CTSI)			
	Chris	David	Lindsay
Suitability (40 pp)	15	10	10
Pricing (25 pp)	12	15	20
Capability (15 pp)	13	0	2
Plan & Methodology (15 pp)	5	3	0
SWaM (5 pp)	0	0	0
	45	28	32
Average Score	<b>35</b>		

National Security & Door Corp			
	Chris	David	Lindsay
Suitability (40 pp)	20	5	15
Pricing (25 pp)	20	10	10
Capability (15 pp)	9	5	6
Plan & Methodology (15 pp)	12	5	6
SWaM (5 pp)	5	5	5
	66	30	42
Average Score	<b>46</b>		

Security 101			
	Chris	David	Lindsay
Suitability (40 pp)	30	10	20
Pricing (25 pp)	15	20	12
Capability (15 pp)	13	5	12
Plan & Methodology (15 pp)	13	5	13
SWaM (5 pp)	5	5	5
	76	45	62
Average Score	<b>61</b>		

All vendors with an average score of 90 or above will move forward to negotiations. Between the three evaluators, APV and IST were the two vendors selected to move forward.